

# Verizon Program for TBI

We're excited to collaborate with our new and existing TBI members to offer the opportunity to sell a blended portfolio of Verizon wireline and wireless business solutions. With over 25 million Small Business customer prospects, we have tremendous opportunity to leverage the scale and expertise of the channel to meet customers where they want to buy.

## Program benefits

- Potential for additional revenue streams with continuous Verizon solution enhancement
- Management of sales cycle
- Creation of compelling mobility solutions by bundling Verizon core services
- Access to Verizon business promotions
- Verizon product and training support
- World class competitively priced products and solutions

## Wireless solutions

### **One Talk**

Mobile-first business IP phone solution

### **Enterprise Mobility Management security**

Wireless private network, mobile broadband router, network extenders, device enrollment and mobile device management

### **Primary and back up connectivity**

Stay up and running – even when a wireline connection fails

### **NextGen network**

5G Ultra Wideband and 5G-capable devices

### **Wireless devices**

Smartphones, tablets, mobile hotspot, laptops, 2-in-1, routers and connected devices

### **Mobility**

Mobile internet, monitoring and tracking, mobile point of sale, productivity, cloud services and security

## Wireline solutions

### **Talk**

VoIP: Business

Digital Voice<sup>1</sup>

VoIP: Virtual

Communications

Express (VCE)

Business Connection

IP Trunking

ISDN PRI

Web, Voice & Video

Collaboration

UCCaaS

Virtual Contact Center

Contact Center

Managed Services

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partner program - platinum

## Connect

[Fios Internet for Business<sup>1</sup>](#)

[Private IP](#)

[SD-WAN](#)

[Basic Internet<sup>1</sup>](#)

[Secure Gateway](#)

[Managed Network Services](#)

[Dedicated Internet](#)

[Secure Cloud](#)

[Virtual Network](#)

[Ethernet](#)

[Interconnect](#)

[Services](#)

[Wavelength Services](#)

## Secure

[Security and Privacy Multi-Device<sup>1</sup>](#)

[Rapid Response Retainer](#)

[Cybersecurity Assessments](#)

[Digital Security and Cloud<sup>1</sup>](#)

[Security Monitoring Operations](#)

[DNS Safeguard](#)

[Verizon Cloud](#)

## Why Verizon?

Verizon offers the most reliable network in the nation—ranked #1 in overall network performance in the U.S. by RootMetrics, 12 times in a row.<sup>2</sup>

## 5G Ultra Wideband

At Verizon, we're building a different kind of network. One that will deliver on the promise of today's new technologies, unlocking their full potential and paving the way for a new era of business innovations.

It's not just 5G, it's 5G Ultra Wideband, because when it comes to 5G, a wider spectrum is better. It will provide ultrafast speeds with ultralow lag time, so your business will be able to compete like never before.

[5G News](#)

[5G Business](#)

[5G Mobile Devices](#)

[5G FAQs](#)

## We have coverage where it counts:

- Verizon's 4G LTE network covers 326.5 million people
- That's more than 98% of the U.S. population
- Our network spans more than 2.56 million square miles

Based on 9.15.2018 U.S. Census population data.

Contact Alton McPherson at [alton.mcpherson@verizonwireless.com](mailto:alton.mcpherson@verizonwireless.com) to learn more.

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<sup>1</sup>Available in select areas of nine states & the District of Columbia.

<sup>2</sup>Based on RootMetrics® by IHS Markit's RootScore® Reports: 1H 2019. Tested with best commercially available smartphones on 4 national mobile networks across all available network types.

Experiences may vary. RootMetrics awards are not an endorsement of Verizon.

5G Ultra Wideband is currently available only in parts of 10 U.S. cities. © 2019 Verizon.