

Managed SD WAN Quick Start Kit

What is it?

A “try before you buy” Managed SD-WAN & CPE Package that offers the following:



Professional Services:

15 Free Hrs
SDN Policy Settings, App Policy
Management; No-On Site-Visits
Promo : [SDWAN Quick start](#)



Free Managed Implementation

Project Management, Network Design,
Implementation
Promo : [SDWAN Quick start](#)



Management: Standard MRC

Disconnect after 90 days if you are not satisfied.
Promo : [Verizon Services 90 Day Satisfaction Guarantee](#)



Aggressive CPE Discounts

Trigger CPE Punch Out to get the discounts.
CPE is non-returnable after 90 days

Benefits:

- Better application performance
- Risk free Adoption with 90 day Service Guarantee

Target Customers:

- Want to be ‘early adopters’ but without risk
- Have disparate technologies & vendors
- Less complex transformation requirements
- Are about to refresh EoL CPE within capital planning cycle

Positioning:

- The Quick Start Offer is global and open to all customers to purchase
- Customers can establish their first SD WAN services with reduced barriers of entry
- Ideally suited to customers with less complex transformational requirements
- 15 hours included PS is not a DAS substitute, but to assist in consultation and assessment on the Quick Start Offer
- Quick Start should not delay or conflict with DAS
 - Pre-qualify customer position with respect to SDN journey.
 - Quick Start is 1 kit per customer max. 10 CPE, so by no means a full solution
 - Potential downstream DAS sales from Quick Start is available in VRD only