



VENDORS and SWEET SPOT PRODUCTS

AboveNet

Ethernet, Fiber, Waves, DIA, PTP, and DS3 or Above

ACC Business

Local PRI, DIA, PTP, and MPLS

ADTRAN

VoIP communications platforms

Airband

Wireless DIA and Wireless Metro E

Airespring

Local PRI, DIA, SIP, and LD

AT&T Wireless

Wireless, Data, Tablets, Internet Devices, Mobile Hotspots, USB Modems

Broadvox

SIP, Local, and LD

Bullseye

Local, LD, and DIA

Business Only Broadband

Metro Ethernet Data

CBeyond

IA T1, Cloud PBX

CenturyLink Channel Alliance (Qwest Legacy)

Local, LD, DIA, MPLS, PTP, IA T1, International, and COLO

CenturyLink

Sprint Local, LD, DIA, and Ethernet

Charter

Cable Internet, Ethernet DIA, Ethernet Private Line, POTS lines, and TV

Comcast Business Class

Business Class Internet, Business Class Voice, PRI, TV, Metro E

EarthLink Business

(Also New Edge & One Comm)
MPLS, T-1, DSL, Local, LD, DIA, PTP, and IP VPN

Ernest

POTS, PRI, Data

First Comm

Local PRI, DIA, PTP, MPLS, and IA T1 in LATA 358 ONLY

Global Crossing

Local PRI, DIA, LD, MPLS, InterLATA PTP, International, SIP, and Conferencing

Granite

Nationwide POTS

Hughes

Satellite Internet

Intercall

Conferencing

Level 3

Ethernet, Fiber, Waves, DIA, PTP, and DS3 or Above

Masergy

Global MPLS, SIP Origination and Termination

Megapath

DSL, Cable, T1

MetTel

POTS, PRI, DIA, PTP, MPLS

Netwolves

Global Data, DIA, MPLS, PTP, DSL, Cable, SW and DED LD

Nitel

DIA, Ethernet, MPLS, and PTP

Opex/Total Call

Switched & Dedicated LD, DIA, SIP, and Reservation less Conference Calling

Paetec

Local PRI, LD, DIA, MPLS, PTP, Ethernet, and COLO

Smoothstone

Hosted IP Unified Communications, SIP Trunking, MPLS, Internet T1 – OC-48

Sprint Wireless

Wireless, Data, Tablets, Internet Devices, Mobile Hotspots, USB Modems

Telepacific

Local PRI, DIA T1, Ethernet, PTP, MPLS (CA NV ONLY)

Telnes

Voice and Data Services

Time Warner Cable

Cable Internet, Ethernet DIA, and Metro E PTP IntraLATA

TW Telecom

Local, LD, DIA, MPLS, PTP, and COLO

US Signal

DIA, Ethernet, MPLS, and PTP

Windstream

Local PRI, DIA, PTP, MPLS, and IA T1

Verizon Business

IP Voice, Local Voice, Cloud IT, Data Center, Internet, Private WAN

Verizon Wireless

Wireless, Data, Tablets, Internet Devices, Mobile Hotspots, USB Modems

XO

Local, LD, DIA, Ethernet, MPLS, PTP, and COLO